



# Southeastern Employment & Training Association

2010 Spring Conference - March 14 -17, 2010

Marriott at the Chattanooga Convention Center - Chattanooga, TN

## SATURDAY, MARCH 13, 2010

1:00 P.M. - 5:00 P.M. SETA Executive Board Meeting CC-11

## SUNDAY, MARCH 14, 2010

1:00 P.M. - 7:00 P.M. SETA REGISTRATION CC-LOBBY

1:00 P.M. - 7:00 P.M. EXHIBITOR SET UP CC-LOBBY

4:30 P.M. - 5:30 P.M. MODERATOR TRAINING MARRIOTT-A

6:30 P.M. - 10:00 P.M. OPENING RECEPTION Rick Ryan, DJ CC-HIJ

## MONDAY, MARCH 15, 2010

8:00 A.M. - 9:00 A.M. BREAKFAST BUFFET CC-HIEF

8:00 A.M. - 5:00 P.M. SETA REGISTRATION CC-LOBBY

8:00 A.M. - 5:00 P.M. SETA CYBER CAFÉ MARRIOTT-EAST/WEST

8:00 A.M. - 5:00 P.M. EXHIBIT HALL CC-LOBBY

8:15 A.M. - 9:00 A.M. ORIENTATION FOR NEW SETA MEMBERS CC-3

9:00 A.M. - 10:30 A.M. OPENING SESSION *"Sizzle or Fizzle: A Recipe for Leadership"* CC-HIEF

10:30 A.M. - 11:00 A.M. BREAK CC-LOBBY

11:00 A.M. - 12:30 P.M. CONCURRENT WORKSHOPS

*"Glad to the Bone: Stress Is Only Skin Deep, But Glad is to the Bone"* MARRIOTT-A

*"Cost Allocation & Cost Classification (Combined)"* MARRIOTT-B

*"The Devil's in the Details and WIA Is Full of Details"* CC-4

*"Work-Based Training"* CC-5

*"The Basics of Eligibility Determination & Assessment of Appropriate Services for WIA Youth"* CC-7/8

*"In Survival Mode: Problem Solving with Hardest To Serve Customers"* CC-6

*"Eligibility and Case Management - A Federal Project Officer's Perspective"* CC-3

TN SHOWCASE: *"Leadership for the Implementation of Veteran Services"* MARRIOTT-C

12:30 P.M. - 2:00 P.M. LUNCHEON CC-HIEF

2:30 P.M. - 4:00 P.M. CONCURRENT WORKSHOPS

*"DRIVE: Cruising the Road Less Traveled, the EXTRA Mile for Customer Service"* MARRIOTT-A

*"WIA: What It's About"* CC-3

*"Don't Send Just Anyone to the Grocery Store If You Want Real Oreos"* MARRIOTT-C

*"News from Washington"* CC-4

*"Everyday Procurement"* MARRIOTT-B

*"Give Me a Break! Supervising Difficult Case Workers"* CC-6

*"Youth Program Best Practices"* CC-5

TN SHOWCASE: *"YouthBuild-Transforming Lives, Rebuilding Communities"* CC-7/8

4:00 P.M. - 4:15 P.M. BREAK -Moon Pies & Coke - A Tennessee Tradition CC-LOBBY

4:15 P.M. - 5:00 P.M. STATE CAUCUS MEETINGS

Alabama - CC-7/8

Kentucky - CC-5

South Carolina -MARRIOTT-B

Florida - CC-3

Mississippi - CC-6

Tennessee - MARRIOTT-C

Georgia - CC-4

North Carolina- MARRIOTT-A

DINNER ON YOUR OWN

7:00 - 9:00 P.M. BINGO CC-F

**TUESDAY, MARCH 16, 2010**

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8:00 A.M. - 9:00 A.M.	NETWORKING BREAKFAST	CC-HIEF
8:00 A.M. - 3:00 P.M.	EXHIBIT HALL	CC-LOBBY
8:00 A.M. - 5:00 P.M.	CYBER CAFÉ	MARRIOTT-EAST/WEST
8:00 A.M. - 5:00 P.M.	SETA REGISTRATION	CC-LOBBY
9:00 A.M. - 10:30 A.M.	CONCURRENT WORKSHOPS	
	<i>"Developing a Value-Based Resume"</i>	CC-3
	<i>"A Recovery Act Update: What's Worked Best and Where Are the \$\$'s Still To Be Claimed?"</i>	CC-5
	<i>"What's Business Got To Do With It?"</i>	CC-6
	<i>"Selected Items of Cost"</i>	MARRIOTT-B
	<i>"Building Blocks of Successful Grant Writing"</i>	MARRIOTT-A
	<i>"Bluegrass Green Entrepreneur Program"</i>	CC-7/8
	TN Showcase: <i>"How Collaboration and the Recovery Act Saved Perry County"</i>	CC-4
10:30 A.M. - 11:00 A.M.	BREAK	CC-LOBBY
11:00 A.M. - 12:30 P.M.	CONCURRENT SESSIONS	
	<i>"Five MEGA Trends that WIBs Must Address"</i>	CC-4
	<i>"Extreme Job Search Makeover"</i>	MARRIOTT-A
	<i>"How to Avoid A Visit from the OIG"</i>	MARRIOTT-B
	<i>"Putting a Positive Spin on Youth Development"</i>	CC-6
	<i>"Connecting Education to Business: How to Align Career Pathways for Future Success"</i>	CC-3
	<i>"Vision to Know and Do: Helping Workforce Professionals Use Data Effectively"</i>	CC-7/8
	<i>"Solutions Management: How to Better Connect With Businesses"</i>	MARRIOTT-C
	TN Showcase: <i>"Disability Program Navigator"</i>	CC-5
12:30 P.M. - 2:00 P.M.	LUNCH (On your own)	
2:00 P.M. - 3:30 P.M.	CONCURRENT SESSIONS	
	<i>"What's Next for The Workforce System?"</i>	CC-5
	<i>"Trade Adjustment Act Reauthorization"</i>	MARRIOTT-B
	<i>"SETA States Lead the Way in WorkKeys and Career Readiness Certificates"</i>	CC-4
	<i>"Conflict Resolution... It Doesn't Have to Be Painful"</i>	MARRIOTT-C
	<i>"Your Personality: Normal is Just a Cycle on a Washing Machine"</i>	CC-6
	<i>"Attracting and Developing Younger Workers in the Private Sector"</i>	CC-3
	<i>"Release to What?"</i>	CC-7/8
3:30 P.M. - 4:00 P.M.	BREAK	CC-LOBBY
4:00 P.M. - 5:00 P.M.	CONCURRENT SESSIONS	
	<i>"Audit Resolution"</i>	MARRIOTT-B
	<i>"Will You Be My Friend?"</i>	MARRIOTT-A
	<i>"A FUNny Thing Happened at Work"</i>	CC-6
	<i>"Putting Your Customers in the Driver's Seat - 5 Coaching Skills"</i>	MARRIOTT-C
	<i>"Returning to Your First Love"</i>	CC-4
	<i>"Strategies for Effective Job Development"</i>	CC-3
	<i>"Will Your Numbers Hold Up To Media Scrutiny ... Completing and Submitting Financial Reports 1512 and 9130"</i>	CC-5
	TN SHOWCASE: <i>"TN Department of Labor &amp; Workforce Development - Summer Youth"</i>	CC-7/8
6:30 P.M. - 11:00 P.M.	DINNER/DANCE - <i>"The Heather Hayes Experience"</i>	CC-HIEF

**WEDNESDAY, MARCH 17, 2010**

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8:00 A.M. - 9:00 A.M.	BUFFET BREAKFAST	CC-HIEF
9:00 A.M. - 9:30 A.M.	BUSINESS SESSION	CC-HIEF
9:30 A.M. - 10:45 A.M.	CLOSING SESSION <i>"BOLD Over" - Jennifer Rawls</i>	CC-HIEF
10:45 A.M. - 11:30 A.M.	SETA Executive Board Meeting	CC-HIEF